

Walk & Knock Proposed Budget 2020 / 2021

| Income | Item | Approved | Actual | Variance | Notes |
|------------------|------------------------------------|--------------|--------|----------------|---------------------------------|
| Sponsors | 1 - Door Hanger Sponsor at \$5,000 | \$ 5,000.00 | | \$ (5,000.00) | McDonalds donation |
| | 2 - Title Sponsors at \$5,000 each | \$ 10,000.00 | | \$ (10,000.00) | Hoping for 3; budgeting 2 |
| | 15 - Bag Sponsors at \$1,500 each | \$ 22,500.00 | | \$ (22,500.00) | Dacey in a recession year |
| | 3 - Bag Sponsors other amounts | \$ 6,000.00 | | \$ (6,000.00) | Based on last yeaser |
| | 1 - Wrap Sponsor at \$2,500 | \$ 2,500.00 | | \$ (2,500.00) | Riverview & Cost Less last year |
| | Bank of America Grant | \$ 5,000.00 | | \$ (5,000.00) | Re-applied |
| Club Dues | 15 clubs x \$200 ea club | \$ 3,000.00 | | \$ (3,000.00) | 7 billed clubs didn't pay |

Total Income **\$ 54,000.00** **\$ (54,000.00)**

| Expenses | | Approved Budget | Actual | Variance | |
|------------------|-----------------------------------|-----------------|--------|----------------|-----------------------------------|
| Admin | Insurance | \$ 2,750.00 | | \$ (2,750.00) | Davidsons |
| | Web Maintenance | \$ 2,500.00 | | \$ (2,500.00) | Formations Inc. |
| | Legal / Fees | \$ 50.00 | | \$ (50.00) | |
| | Postage / Phone/Misc printing | \$ 200.00 | | \$ (200.00) | |
| | Meetings | \$ 500.00 | | \$ (500.00) | Refreshments etc. |
| Marketing | Social Media | \$ 1,000.00 | | \$ (1,000.00) | FaceBook boosts |
| | Robocalls | \$ 2,500.00 | | \$ (2,500.00) | May be cut |
| | Signs | \$ 500.00 | | \$ (500.00) | If money allows |
| | Misc | \$ 250.00 | | \$ (250.00) | |
| Drive Day | Bag Production | \$ 13,000.00 | | \$ (13,000.00) | International Paper |
| | Bag Distribution | \$ 17,000.00 | | \$ (17,000.00) | Columbian, Refector, Camas P-R |
| | Door Hangers | \$ 5,000.00 | | \$ (5,000.00) | Sponsored by McDonalds |
| | HS Bag Distribution | \$ 3,000.00 | | \$ (3,000.00) | Sectors A, B, C |
| | Boxes | \$ 3,000.00 | | \$ (3,000.00) | Seeking donations |
| | Supplies for Drive Day | \$ 500.00 | | \$ (500.00) | Labels / garbage bags / tape etc. |
| | Equipment | \$ 700.00 | | \$ (700.00) | Rental truck/sani-cans |
| | Printing/copying | \$ 400.00 | | \$ (400.00) | Maps/Flyers/Drive Day Materials |
| | Wire Racks / Barrel Wraps & Signs | \$ 250.00 | | \$ (250.00) | Displays/ Rack Cards |

Total Expenses **\$ 53,100.00** **\$ (53,100.00)**

| | |
|-----------------------------------|-------------|
| Admin Acct. Balance 06/30/2020 | \$10,868.97 |
| Donation Acct. Balance 06/30/2020 | \$176.68 |
| CD Acct. Balance 06/30/2019 | \$10,544.31 |